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Former SkillSoft Senior Sales Executive David Galvin Joins Avilar, Inc. as Director of Business Development

COLUMBIA, MD – January 4, 2007 – Avilar, Inc, a leader in the eLearning and competency management fields, announced that former SkillSoft Senior Sales Executive David Galvin joined Avilar as Director of Business Development. Galvin brings over 10 years of senior sales and strategic planning experience to his new role.

As Director of Business Development, Galvin is responsible for developing relationships with prospective customers, partners and resellers, as well as managing the Avilar national sales team and its continued growth.

“David is a strong addition to the Avilar team,” says Avilar CEO John Skowlund. “I was immediately impressed by his professionalism and demeanor in the interview process and was happy to learn of his great knowledge in the eLearning and competency management industries. He hit the ground running his first week in the new role and I know his commitment to the success of our customers and company aligns with Avilar’s commitment to quality, service and growth.”

In addition to his work in sales and marketing, Galvin contributes to the strategic direction of product and services development. Galvin works on Avilar’s flagship learning management system, WebMentor LMS, Avilar’s competency management system, WebMentor Skills, and eLearning and competency management consulting services. Galvin also participates in the direction of Avilar’s most recent service addition, competency model workshops, which teach organizations how to build a competency framework to support their efforts in training, performance management, career planning, succession planning, and recruiting.

Prior to Avilar, Galvin spent a decade in the eLearning space as a member of the Thomson Corporation where he helped expand the Education and Federal Government Sectors and later worked as Senior Sales Executive for SkillSoft, a multimillion dollar eLearning provider of Information Technology and Human Resource Training Content. Earlier in his career, David worked as Assistant Instructor and Sales Representative for Dale Carnegie, a self-improvement and performance-based training company.

“David has demonstrated that he knows the industry and what people involved with workforce development and competency management are facing today,” says Avilar’s Director of Workforce Solutions, Chris Hipple. “David knows what questions to ask and is an engaged listener to Avilar clients and prospects. He adds a lot of value to our product development processes because he’s a strong advocate for what customers need and want in their systems.”

David holds a Bachelor of Science in Business Administration with a concentration in Marketing from the University of Dayton, where he was named to the *Who’s Who Among Colleges Students Across America* for the leadership roles he served within the University.

To learn more about Avilar, please visit www.avilar.com

About Avilar Technologies

Avilar Technologies, The Competency Company™, provides web-based competency management and learning solutions for the corporate, government and academic sectors. With its Smart, Strategic and Proactive solutions, Avilar offers a competency-based approach to workforce development to help organizations build a competency framework that will support efforts in training, performance management, career planning, succession planning, and recruiting. Formed in 1997, Avilar was a pioneer in the e-Learning marketplace. The flagship WebMentor® product line, originally introduced in 1998, includes a complete suite of affordable, easy-to-use, and full-featured competency development and management tools. Avilar is the recipient of the Excellence in E-Learning for Customer Satisfaction award from Brandon Hall and E-Learning Magazine, and was cited by Training Magazine as a top “Price-to-Value” provider.